



Behavioral Drives

1-2 Hours

English

Mid-to-Senior

Leadership

Team Member

Mid-to-Senior Level Course

Is your organization optimizing its performance? Are you like most senior leaders struggling to overcome common business challenges like high turnover, low retention rates, disengaged employees, competitive markets, and costly hiring decisions? And despite your best efforts and more, you can't quite improve your company's performance? If so, you, like many other organizations can relate to this constant everyday struggle to bridge the talent gap. This gap has significant business impact and leads to missed opportunities and is one of the primary reasons why most organizations fail to hit the mark. Now is the time to bridge the gap and reassess your talent efforts utilizing our methodology. The Talent Authority will provide the foundation your leaders, individual contributors, human resources and talent acquisition professionals need to advance your organization because we strongly believe that it begins and ends with behavior.

Leadership Course

Is the workplace behavior of some inconsistent and causing confusion for others? Are sales declining and revenue generation hitting a slump? Could sales be better? Are some team members performing to goal and others failing to hit baseline? Are new hires meeting expectations or are some falling short in their performance? Does it take some business units longer to bond and become a cohesive team? Do some leaders hesitate to delegate and others delegate too much? Are there noticeable engagement gaps? Is the threat of high performing employees leaving an ever-present concern? Have you hired individuals for what they know and terminate them because of who they are?

If any of these issues resonate with you, reevaluate how behavior impacts workplace performance. Self-awareness is a trait 95% of people feel they possess. Shockingly only 15% of the population is self-aware. Leaders need to embrace this critical insight prior to building their competencies.

Team Member Course

Is the workplace behavior of some team members inconsistent and causing confusion for others? Are team members aware of their behavioral tendencies while others are not? Behavior dictates individual responses and as a result, their interactions within the workplace. It is crucial that team members understand their tendencies and that of their peers so that teams become even more effective.

Talent Tip

Our methodology can become yours. We will train stakeholders in our assessment science so that every individual in your organization can be assessed and have better self-awareness. Training is delivered to stakeholders in five two-hour sessions. Stakeholders include senior-level managers, human resources, talent acquisition and any other leader that needs to better understand and deploy talent.